

M-EPLI ROUND-TABLE



COMPETITION IN INTERNATIONAL SALES LAWS *Perspectives on Choice*

Friday, 15 June 2012
10.00 – 17.00 hrs
Feestzaal
Maastricht Faculty of Law



Chair:

Prof. Jan M Smits (Maastricht)

Speakers:

Prof Jan Dalhuisen (KCL)
Dr Nicole Kornet (Maastricht)
Dr Sonja Krusinga (Utrecht)
Dr Gary Low (Maastricht)

Dr Olaf Meyer (Bremen)
Mr Eric Poelman (Philips NV)
Prof Christina Ramberg (Stockholm)
Prof Jan Smits (Maastricht)

ROUND-TABLE ON COMPETITION IN INTERNATIONAL SALES LAW

2012 is a significant year. It marks the 20th anniversary of the entry into force of the CISG, and the introduction of CESL. Placed within the context of other international and regional sales laws, one may say that those who shop in the market for laws are now spoilt for choice. But how is such choice to be exercised? Choice is in that respect the theme for this one-day roundtable conference. Choice implies the selection of one instrument over the other, giving rise to notions of competition. It is in that sense important to understand how parties make such choices. This roundtable is divided into three panels, distinguished on the basis of perspective. Contributions in the first panel offer an institutional perspective on the choices available. A second panel focuses on competition between the instruments and how parties may be expected to choose. The third sheds some light on the similarities and differences between the instruments, suggesting criteria to evaluate these instruments, as well as views on what the best instrument is. Speakers are drawn from academia, legal practice, as well as commercial interests.

PROGRAMME

- 10.00 Registration and coffee
10.25 Welcome address by Prof Jan Smits
PANEL 1: A view from the Institutions
10.30 An arbitrator's perspective (Prof Christina Ramberg)
11.00 t.b.a. (Prof Jan Smits)
11.30 Discussion
12.00 Lunch
PANEL 2: How parties (ought to) choose
13.30 A psychology of choice of law (Dr Gary Low)
13.50 Choice of jurisdictions (Prof Jan Dalhuisen, *tentative*)
14.10 A commercial perspective (Mr Eric Poelman)
14.30 Discussion
15.00 Coffee break
PANEL 3: Comparing choices
15.20 Formation & Incorporation (Dr Sonja Krusinga)
15.40 Interpretation (Dr Nicole Kornet)
16.00 Remedies (Dr Olaf Meyer)
16.20 Discussion
16.50 Closing remarks
17.00 Reception

REGISTRATION AND INFORMATION

If you would like to participate, please register by sending an email to Dr Gary Low at mepli@maastrichtuniversity.nl. Please include your full name and designation and contact details. Registration is open until Friday 8 June 2012. Participation is free, but please be advised that space is limited. If you have already registered, but are subsequently unable to attend, kindly cancel your registration by contacting M-EPLI at the same email address.

This M-EPLI Round-Table will be held at the Feestzaal of the Faculty of Law of Maastricht University. More information on how to reach the Faculty of Law can be found at <http://bit.ly/IEQCXO>

ABOUT MEPLI

M-EPLI is the Maastricht European Private Law Institute. M-EPLI conducts fundamental research in the field of European private law, covering not only the law of contract, property and tort, but also European procedural law, European legal theory and European legal history. For more information please visit: www.maastrichtuniversity.nl/mepli

M-EPLI

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